

Financial Statements of

**ORILLIA SOLDIERS' MEMORIAL
HOSPITAL FOUNDATION**

And Independent Auditor's Report thereon

Year ended March 31, 2025

**KPMG LLP**

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INDEPENDENT AUDITOR'S REPORT

To the Members of the Board of Directors of Orillia Soldiers' Memorial Hospital Foundation

Opinion

We have audited the financial statements of Orillia Soldiers' Memorial Hospital Foundation (the "Entity"), which comprise:

- the statement of financial position as at March 31, 2025
- the statement of operations and changes in fund balances for the year then ended
- the statement of cash flows for the year then ended
- and the notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements")

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at March 31, 2024, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibility under those standards are further described in the "***Auditor's Responsibilities for the Audit of the Financial Statements***" section of our auditor's report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Responsibility of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations or has no realistic alternative but to do so.

Those charged with Governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risk of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, internal omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



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- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to the events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity's to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

A handwritten signature in black ink that reads 'KPMG LLP'. The signature is written in a cursive, stylized font. A horizontal line is drawn underneath the signature, starting from the left and extending to the right, ending under the 'P'.

Chartered Professional Accountants, Licensed Public Accountants

Sudbury, Canada

June 3, 2025

ORILLIA SOLDIERS' MEMORIAL HOSPITAL FOUNDATION

Statement of Financial Position

March 31, 2025, with comparative information for 2024

	General Fund	Restricted Fund	Endowment Funds	2025	2024
Assets					
Cash (note 2)	\$ 5,100,154	\$ -	\$ 10,223	\$ 5,110,377	\$ 328,379
Accounts receivable	61,799	-	-	61,799	139,041
Prepaid expenses	216,392	-	-	216,392	174,075
Inventory	2,525	-	-	2,525	4,989
	5,380,870	-	10,223	5,391,093	646,484
Investments (note 3)	9,845,974	-	3,660,641	13,506,615	12,291,613
Capital assets (note 4)	1,385,202	-	-	1,385,202	1,342,581
Due (to) from general fund (note 5)	(7,371,660)	7,628,464	(256,804)	-	-
	\$ 9,240,386	\$ 7,628,464	\$ 3,414,060	\$ 20,282,910	\$ 14,280,678

Liabilities and Fund Balances

Current liabilities:

Accounts payable and accrued liabilities	\$ 71,595	\$ -	\$ -	\$ 71,595	\$ 60,468
Deferred revenue	110,308	-	-	110,308	75,510
Payable to Orillia Soldiers' Memorial Hospital (note 6)	2,044,348	-	-	2,044,348	1,235,605
	2,226,251	-	-	2,226,251	1,371,583

Fund balances:

Externally restricted	-	7,628,464	3,414,060	11,042,524	8,351,453
Unrestricted	7,014,135	-	-	7,014,135	4,557,642
	7,014,135	7,628,464	3,414,060	18,056,659	12,909,095

	\$ 9,240,386	\$ 7,628,464	\$ 3,414,060	\$ 20,282,910	\$ 14,280,678
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See accompanying notes to financial statements

On behalf of the Board:

Director

Director

ORILLIA SOLDIERS' MEMORIAL HOSPITAL FOUNDATION

Statement of Operations and Changes in Fund Balances

Year ended March 31, 2025, with comparative information for 2024

	Endowment Funds											
	2025		2024		2025		2024		2025		2024	
	General Fund		Restricted Fund		Education		Family Practice		Designated		Total	
Revenue:												
Donations and fundraising	\$ 3,058,697	\$ 1,556,075	\$ 5,623,361	\$ 1,591,859	\$ 17,175	\$ 17,230	\$ 500	\$ -	\$ 62,007	\$ 133,268	\$ 8,761,740	\$ 3,298,432
Bequests	-	88,339	-	-	-	-	-	-	-	-	-	88,339
Lottery	474,311	723,735	-	-	-	-	-	-	-	-	474,311	723,735
Investment income	433,241	170,270	-	-	65,859	165,320	4,689	11,801	66,667	168,418	570,456	515,809
Unrealized investment gain (loss)	551,735	483,179	-	-	115,610	(61,082)	8,608	(4,338)	129,953	(60,038)	805,906	357,721
Rental income	27,119	36,442	-	-	-	-	-	-	-	-	27,119	36,442
Other income	5	(45,466)	-	-	-	-	-	-	-	-	5	(45,466)
	4,545,108	3,012,574	5,623,361	1,591,859	198,644	121,468	13,797	7,463	258,627	241,648	10,639,537	4,975,012
Expenses:												
General and office	24,426	15,823	-	-	-	-	-	-	-	-	24,426	15,823
General fundraising	14,997	22,042	-	-	-	-	-	-	-	-	14,997	22,042
Promotion, advertising and marketing	15,200	25,870	-	-	-	-	-	-	-	-	15,200	25,870
Insurance	20,194	11,566	-	-	-	-	-	-	-	-	20,194	11,566
Legal, accounting and professional fees	85,352	160,931	-	-	-	-	-	-	-	-	85,352	160,931
Meeting, education, dues and travel	22,051	20,975	-	-	-	-	-	-	-	-	22,051	20,975
Wages and benefits	1,448,346	1,063,939	-	-	-	-	-	-	-	-	1,448,346	1,063,939
Campaign	35,759	57,132	-	-	-	-	-	-	-	-	35,759	57,132
Signature events	300,855	227,659	-	-	-	-	-	-	-	-	300,855	227,659
Direct mail	51,171	11,878	-	-	-	-	-	-	-	-	51,171	11,878
Lottery	342,881	529,567	-	-	-	-	-	-	-	-	342,881	529,567
Property and occupancy	55,931	40,613	-	-	-	-	-	-	-	-	55,931	40,613
Investment management	46,439	40,984	-	-	9,791	8,792	714	623	10,114	8,520	67,058	58,919
Donations - other	-	-	-	-	2,000	2,000	-	-	-	-	2,000	2,000
Loss on disposal of assets	8,556	-	-	-	-	-	-	-	-	-	8,556	-
Amortization of capital assets	70,905	69,759	-	-	-	-	-	-	-	-	70,905	69,759
	2,543,063	2,298,738	-	-	11,791	10,792	714	623	10,114	8,520	2,565,682	2,318,673
Excess of revenue over expenses before undemoted items	2,002,045	713,836	5,623,361	1,591,859	186,853	110,676	13,083	6,840	248,513	233,128	8,073,855	2,656,339
Other items:												
Transfer to Orillia Soldiers' Memorial Hospital	(91,017)	(93,670)	(2,507,768)	(3,435,456)	(27,506)	-	-	-	(300,000)	-	(2,926,291)	(3,529,126)
Excess (deficiency) of revenue over expenses	1,911,028	620,166	3,115,593	(1,843,597)	159,347	110,676	13,083	6,840	(51,487)	233,128	5,147,564	(872,787)
Fund balances, beginning of year	4,557,642	3,744,130	4,701,624	6,717,113	1,640,272	1,546,106	118,506	111,666	1,891,051	1,662,867	12,909,095	13,781,882
Interfund transfers (note 7)	545,465	193,346	(188,753)	(171,892)	(14,681)	(16,510)	-	-	(342,031)	(4,944)	-	-
Fund balances, end of year	\$ 7,014,135	\$ 4,557,642	\$ 7,628,464	\$ 4,701,624	\$ 1,784,938	\$ 1,640,272	\$ 131,589	\$ 118,506	\$ 1,497,533	\$ 1,891,051	\$ 18,056,659	\$ 12,909,095

ORILLIA SOLDIERS' MEMORIAL HOSPITAL FOUNDATION

Statement of Cash Flows

Year ended March 31, 2025, with comparative information for 2024

	2025	2024
Cash flows from operating activities:		
Excess (deficiency) of revenue over expenses	\$ 5,147,564	\$ (872,787)
Adjustments for:		
Loss on disposal of capital assets	8,556	-
Amortization of capital assets	70,905	69,759
Unrealized gain on investments	(805,906)	(357,721)
	4,421,119	(1,160,749)
Changes in non-cash working capital:		
Accounts receivable	77,242	(50,617)
Prepaid expenses	(42,317)	(127,779)
Inventory	2,464	(4,989)
Accounts payable and accrued liabilities	11,127	25,184
Deferred revenue	34,798	(13,325)
Payable to Orillia Soldiers' Memorial Hospital	808,743	(2,024,924)
	5,313,176	(3,357,199)
Investing activities:		
Increase in investments	(409,096)	(628,004)
Purchase of capital assets	(122,082)	(142,908)
	(531,178)	(770,912)
Net (decrease) increase in cash	4,781,998	(4,128,111)
Cash, beginning of year	328,379	4,456,490
Cash, end of year	\$ 5,110,377	\$ 328,379

See accompanying notes to financial statements.

ORILLIA SOLDIERS' MEMORIAL HOSPITAL FOUNDATION

Notes to Financial Statements

Year ended March 31, 2025

The Orillia Soldiers' Memorial Hospital Foundation (the "Foundation") was incorporated without share capital under the laws of Ontario. The Foundation is a registered charity under the Income Tax Act and, accordingly, is exempt from income taxes provided certain requirements of the Income Tax Act are met.

The Foundation is principally involved in raising funds for the benefit of the Orillia Soldiers' Memorial Hospital. The fund balances and operations of the Foundation are ultimately for the benefit of the Orillia Soldiers' Memorial Hospital. The Foundation is an independent legal entity from the Hospital and therefore these financial statements have not been consolidated with the Hospital.

1. Significant accounting policies:

These financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook - Accounting. The Foundation's significant accounting policies are as follows:

(a) Basis of presentation:

In order to ensure observance and restrictions placed on the use of resources, the accounts are maintained in accordance with the principles of fund accounting.

The General Fund accounts for the Foundation's program delivery, fundraising and administrative activities. This fund reports unrestricted resources.

The Restricted Fund reports resources that are to be used for designated purposes specified by the donor.

The Endowment Fund reports resources contributed for endowment. Investment income earned on resources of the Endowment Fund is reported as income of the Fund.

- (i) The Education Endowment Fund has been established to support staff, physician and general education for Orillia Soldiers' Memorial Hospital. The education endowment categories are the Linda Lewis, Brian McGugan, Michael "Keyman" McParland, Sheila MacFeeters, Reid Family Scholarship and general use.
- (ii) The Dr. A. Charles Baillie & Mr. Wm. A. Hume Family Practice Fund has been established for the purpose of supporting physician recruitment.
- (iii) The Designated Endowment Fund has been established to support various programs within the hospital in memory of Aidan and Brent Hammill, William Blair Ashmore, Rosemary and Brian Turnbull, Donald Kendall, Mike Dodd and Miles Hammond.

ORILLIA SOLDIERS' MEMORIAL HOSPITAL FOUNDATION

Notes to Financial Statements

Year ended March 31, 2025

1. Significant accounting policies (continued):

(b) Revenue recognition:

The financial statements are prepared according to the restricted fund method of accounting. Under this method, the following principles have been applied.

- Contributions are recorded as revenue in the respective funds based on their nature, source and the restrictions stipulated by the donor.
- Contributions including pledges and donations are recognized as revenue when received or receivable if the amounts can be reasonably estimated and collection is reasonably assured.
- In-kind donations are recorded at their appraised value.

(c) Contributed services:

Contributions of services are not recognized in the financial statements.

(d) Capital assets:

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution.

Capital assets are amortized on a straight-line basis over their estimated useful life as follows:

	Estimated Useful Lives - Years
Buildings	25
Building improvements	10
Parking lot improvements	15
Computer equipment	3
Computer software	2
Furniture and equipment	10

(e) Use of estimates:

The preparation of the financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Significant items subject to such estimates and assumptions include the carrying amount of capital assets. Actual results could differ from those estimates. These estimates are reviewed annually, and, as adjustments become necessary, they are reported in earnings in the year in which they become known.

ORILLIA SOLDIERS' MEMORIAL HOSPITAL FOUNDATION

Notes to Financial Statements

Year ended March 31, 2025

1. Significant accounting policies (continued):

(f) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. They are subsequently valued at fair value or amortized cost depending on the classification selected for the financial instrument. Financial assets classified as either "held for trading", "held to maturity", "available-for-sale" or "loans and receivables" and financial liabilities are classified as either "held-for-trading" or "other liabilities". Financial assets and liabilities classified as held-for-trading are measured at fair value with changes in the fair value recorded in the statement of revenue and expenses. Financial assets classified as held to maturity or loans and receivables and financial liabilities classified as other liabilities are subsequently measured at amortized cost using the effective interest method.

The Foundation has classified its financial instruments as follows:

- Cash is classified as held-for-trading.
- Investments are classified as held-for-trading.
- Account receivables are classified as held-for-trading.
- Accounts payable and accrued liabilities are classified as other liabilities.

The carrying value of cash, investments, account receivable and accounts payable approximate their fair value due to the relatively short periods of maturity of these items.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Foundation determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial assets is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Foundation expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

2. Cash:

The Foundation's bank accounts are held at one chartered bank. The bank accounts earn interest at a variable rate.

ORILLIA SOLDIERS' MEMORIAL HOSPITAL FOUNDATION

Notes to Financial Statements

Year ended March 31, 2025

3. Investments:

Investments consist of:

	2025		2024	
	Cost	Market Value	Cost	Market Value
Guaranteed investment certificates	\$ 1,106,482	\$ 1,106,482	\$ 1,066,974	\$ 1,066,974
Equity and fixed income	11,200,413	12,400,133	10,831,089	11,224,639
	\$ 12,306,895	\$ 13,506,615	\$ 11,898,063	\$ 12,291,613

4. Capital assets:

	2025		
	Cost	Accumulated amortization	Net book value
Land	\$ 350,000	\$ —	\$ 350,000
Buildings and parking lot improvements	1,315,539	409,448	906,091
Computer equipment	51,938	49,870	2,068
Furniture and equipment	79,528	38,459	41,069
Computer software	21,798	21,798	—
Projects in progress	85,974	—	85,974
	\$ 1,904,777	\$ 519,575	\$ 1,385,202

	2024		
	Cost	Accumulated amortization	Net book value
Land	\$ 350,000	\$ —	\$ 350,000
Buildings and parking lot improvements	1,286,873	354,465	932,408
Computer equipment	51,938	40,913	11,025
Furniture and equipment	81,189	32,041	49,148
Computer software	21,798	21,798	—
	\$ 1,791,798	\$ 449,217	\$ 1,342,581

ORILLIA SOLDIERS' MEMORIAL HOSPITAL FOUNDATION

Notes to Financial Statements

Year ended March 31, 2025

5. Due (to) from general fund:

The due (to) from General Fund represent the portion of investments relating to Restricted Fund. As the Foundation does not segregate investments between the General Fund and Restricted Fund, the amount of Restricted Fund investments is shown as a receivable from the General Fund.

6. Related party transactions:

The Foundation receives and maintains funds to support equipment, programs and education at Orillia Soldiers' Memorial Hospital. During the year, the Foundation transferred \$2,926,291 (2024 - \$3,529,126) to the Orillia Soldiers' Memorial Hospital.

At year end, there was a balance of \$2,044,348 (2024 - \$1,235,605) due to Orillia Soldiers' Memorial Hospital.

7. Interfund transfers:

Interfund transfers represent donations and other revenues transferred between the General Fund, Restricted Fund and Endowment Funds, net of internal cost allocations and other adjustments.

8. Financial risk and concentration of risk:

(a) Credit risk:

Credit risk refers to the risk that a counterparty may default on its contractual obligations resulting in a financial loss. The Foundation is exposed to credit risk with respect to the accounts receivable. The Foundation assesses, on a continuous basis, accounts receivable and provides for any amounts that are not collectible in the allowance for doubtful accounts.

(b) Liquidity risk:

Liquidity risk is the risk that the Foundation will be unable to fulfill its obligations on a timely basis or at a reasonable cost. The Foundation manages its liquidity risk by monitoring its operating requirements. The Foundation prepares budget and cash forecasts to ensure it has sufficient funds to fulfill its obligations.

(c) Market price risk:

Market price risk is the risk that the value of an instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to an individual investment, its issuer or all factors affecting all instruments traded in the market. As all of the Foundation's financial instruments are carried at fair value with fair value changes recognized in the statement of operations and changes in fund balances, all changes in market conditions will directly result in an increase (decrease) in the excess of revenue over expenses. Market price risk is managed by the Foundation through a diversified portfolio of instruments traded on various markets and across various industries.

ORILLIA SOLDIERS' MEMORIAL HOSPITAL FOUNDATION

Notes to Financial Statements

Year ended March 31, 2025

8. Financial risk and concentration of risk (continued):

(d) Interest rate risk:

Interest rate risk is the risk that the market value of the Foundation's investments will fluctuate due to changes in market interest rates. To properly manage the Foundation's interest rate risk, appropriate guidelines on the weighting of bonds and other fixed income investments are set and monitored. The Foundation's investments in fixed income are sensitive to interest rate movements.

There has been no change to the risk exposures from 2024.

9. Capital disclosures:

The Foundation considers its capital to be its fund balances, including general, restricted and endowment fund balances. The Foundation receives externally restricted donations from numerous donors to be used for specific purposes. These funds are maintained and disbursed under the terms of the relevant funding restrictions and management is responsible for adhering to the provisions of these restrictions.

In managing its capital, the Foundation's primary objective is to fundraise in support of Orillia Soldiers' Memorial Hospital in order to safeguard its ability to continue as a going concern so it can continue to fulfill its mandate. The Foundation has developed specific investment policies to maintain its capital based on the intended purpose of the funds. In addition, annual budgets are developed and monitored to ensure the capital of the Foundation is maintained at an appropriate level.